STATE OF WASHINGTON

MIKE KREIDLER STATE INSURANCE COMMISSIONER



Phone: (360) 725-7000

OFFICE OF INSURANCE COMMISSIONER

In the Matter of:)
NATIONWIDE) No. G 06-51)
SALES SOLUTIONS) CONSENT ORDER)
Authorized Agent)))

RECITALS

- 1. NATIONWIDE Sales Solutions, Inc. ("NSSI") seeks to obtain Washington State reciprocal non-resident agent licenses for its employees that hold personal lines licenses from its resident state, lowa.
- 2. The Office of the Insurance Commissioner has determined that issuing property and casualty licenses to such NSSI employee applicants is consistent with the public interest so long as the NSSI employees that are so licensed are otherwise qualified for licenses in Washington, do not transact commercial matters in Washington, and confine their activities under such licenses to the authority granted by the employee's state of residence license for noncommercial matters.
- 3. NSSI is willing to assume responsibility for making sure that its employees who are so licensed in Washington do not transact insurance in Washington that involves commercial matters and that such licensees do not exceed the scope of authority granted in their home states under their resident state licenses.
- 4. NSSI represents that its agents currently transact no commercial insurance. However, NSSI represents that, in the future, some of its agents may obtain lowa licenses to conduct commercial insurance transactions. NSSI is willing to notify the Washington State Office of the Insurance Commissioner if any of its agents obtains a license to transact commercial insurance in any other state, and to take the necessary steps to ensure that any such agent is taken off the list of agents licensed under this agreement, and obtains a Washington reciprocal non-resident agent license under RCW 48.17.330.

CONSENT TO ORDER

NOW, THEREFORE, NSSI consents to the following in consideration of its desire to obtain Washington State reciprocal non-resident agent licenses for its employees that hold personal lines licenses from their resident state:

- 1. NSSI consents to entry of this Order.
- 2. NSSI will provide a copy of this consent order to each of its employees who now holds or in the future obtains a Washington State reciprocal non-resident agent license, and NSSI will obtain and keep the signed agreement of each such employee acknowledging receipt of a copy of this order and agreeing that the employee will surrender his or her Washington license upon termination of the employee's employment with NSSI and that the employee will not transact insurance in the State of Washington involving commercial matters unless licensed in Washington to do so, and will not transact insurance in the State of Washington in excess of the authority granted by the employee's state of residence license. NSSI will maintain such agreements for at least five years following termination of the employee's employment.
- 3. Within thirty days of the termination of employment of a NSSI employee covered by this agreement, NSSI will notify the OIC of the employee's termination of employment with NSSI and the license and appointments will be terminated.
- 4. NSSI will provide the OIC with a list of all NSSI employees now holding Washington State reciprocal non-resident agent licenses whose licenses in their home states are limited to personal lines authority so that the OIC can update or modify their Washington licenses in accordance with this Consent Order.

5. NSSI understands and agrees that its failure to fulfill the conditions set forth in this Order shall constitute grounds for disciplinary action against the Company.

Executed this 2th day of Avaust, 2006.

Nationwide Sales Solutions, Inc.

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Printed Name

Printed Corporate Title

ORDER

NOW, THEREFORE, pursuant to the foregoing Findings of Fact, Conclusions of Law, and Consent to Order, the Insurance Commissioner hereby orders as follows:

- 1. NSSI shall comply with the obligations undertaken by it in the foregoing section of this Order headed "Consent to Order."
- 2. In consideration of NSSI's undertakings herein and without prejudice to any future modification of OIC's licensing procedure the OIC may deem appropriate, the OIC will issue appropriate non-resident licenses to qualified NISSI employees applying for non-resident agents licenses in Washington pursuant to the terms and conditions set forth in this Order.
- 3. NSSI's failure to fulfill the conditions set forth in this Order shall constitute grounds for disciplinary action against the Company.

ENTERED AT TUMWATER, WASHINGTON, this 15th day of August 1

MIKE KREIDLER Insurance Commissioner

Ву:

John F. Hamje

Deputy Insurance Commissioner
Consumer Protection Division